



MaxCyte Bolsters Distributor Network in Asia

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MaxCyte Bolsters Distributor Network in Asia to Meet Growing Market Demands for MaxCyte STX[®] and MaxCyte VLX[®] Transfection Systems

Gaithersburg, MD, 6 September 2016 - MaxCyte[®], Inc., the developer and supplier of cell engineering technology to biotechnology and pharmaceutical firms engaged in cell therapy, drug discovery and development, biomanufacturing, gene editing and immuno-oncology, today announced the appointment of distributors in Japan and Singapore to support growing market demand for its MaxCyte STX[®] Scalable Transfection System and MaxCyte VLX[®] Large Scale Transfection System in Asia.

Kiko Tech Co., Ltd., a leading biotech instrument distributor in Japan, will serve throughout Japan as the authorized distributor for the MaxCyte transfection systems for drug discovery and biomanufacturing. In addition, Bio Laboratories Pte Ltd will serve as the authorized distributor of the transfection systems in Singapore.

"Researchers in Asia continue to play an increasingly important role in the discovery and development of new biologics and small molecule drugs, and thus Asia is a focal market for MaxCyte's instruments business," **stated Tom Ross, Executive Vice President, Global Sales, at MaxCyte.** "Many leading Asian pharmaceutical companies already use the MaxCyte STX[®] Scalable Transfection System. We are pleased to be able to expand our reach to the growing number of biotechnology and pharmaceutical companies in Japan and

Singapore by aligning with Kiko Tech and Bio Laboratories. In addition, we are adding new staff, including a senior-level manager, to support our business in Asia."

Kiko Tech, established in 1974, distributes state-of-the-art technologies, instruments, and products for some of the biggest manufacturers in the Japanese biotechnology market. Kiko Tech is known for building strong partnerships with its clients who span molecular diagnostics, applied testing, pharmaceutical, and academic research.

Based in Singapore, Bio Laboratories, established in 1994, handles distribution of scientific laboratory equipment and supplies for the medical, clinical diagnostics, life science research, food and pharmaceutical industries. BioLab focus on serving customers through the innovative and responsible application of science and technology and is proud of its efficient customer service and technical service support. For more information, see www.biolab.com.sg.

About MaxCyte

MaxCyte is the leader in driving the next generation of cell-based medicines. MaxCyte's cell modification technology, flow electroporation, is used for discovery, development, and manufacture of small molecule, biologic, and cell-based therapeutics. The MaxCyte GT[®] Flow Transfection System, the MaxCyte STX[®] Scalable Transfection System, and the MaxCyte VLX[®] Large Scale Transfection System enable the rapid development and consistent production of transfected cells for a broad array of applications. For more information, <http://www.maxcyte.com>.

MaxCyte is developing CARMA, its proprietary platform in immuno-oncology, to deliver a validated non-viral approach to CAR therapies in a number of cancer indications, including solid tumors where existing CAR-T approaches face significant challenges.

For more information visit <http://www.maxcyte.com/>

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